## Safety Committee Meeting Minutes 4/22/14

In attendance: Judy Kadens, Carol West, Dick Davis, Andrew Levin & Don Lummus (Board Liaison)

The reason for meeting was to discuss Hayes Shimp's proposal for issuing barcodes to realtors. Time was of the essence, since Hayes claimed that the invitations to the upcoming realtor function had to be sent out right away.

At the start of the meeting Joan Bullard addressed the committee and made the following points:

- · Reviewed her past experience on the POA Realtor relations Committee
- Reviewed past functions and programs.
- Bar codes were never considered. Felt that the current procedures were adequate.
- Going through the gate allowed the attendant to ensure the prospect received a VIP package.

There was an extended discussion of the proposal. Key points made were as follows:

- Difference of opinion as to the purpose of the bar code. Is it to be given to those who
  have proved themselves in terms of doing business in GC; or is it to be used as an
  enticement to get brokers to do business in GC. Clearly, Hayes is viewing it as an
  enticement. There was not unanimous support for this view on the committee.
- General sentiment on the committee was for some type of a cap on the number of barcodes issued. Hayes does not want a cap. In the previous meeting, the committee had the impression that there would be a cap. By this meeting, the committee had been given a draft invitation to brokers that said any broker attending the upcoming function would be able to apply for a bar code or otherwise fax in their application.
- Questions raised as to whether barcodes are really needed; or whether the current procedures are sufficient.
- Questions raised as to whether all brokers (including those living in the community)
  actually felt this program was necessary. Separate information was received in that
  regard that conflicted with what the committee had been told by Hayes Shimp.
- Questions were raised as to whether the MRRC had voted to approve this program and whether it was fully committed to supporting it. This proposal appeared to have come from an ad-hoc committee; not from the MRRC itself.

The amount of conflicting information raised questions as to whether the committee had sufficient information to offer any recommendation at all.

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Voted on three different options, but Dick Davis abstained from all votes; saying that he was not prepared to vote until he knew where the MRRC stood on the proposal. Andrew Levin voted "no" on all three for the same reason.

Option 1: No barcodes at all: 2 yes, 1 no, 1 abstention.

Option 2: Limited number of barcodes to brokers that have proven activity within GC: 2 yes, 1 no, 1 abstention.

Option 3: Unlimited barcodes to any broker that applies: 3 no, 1 abstention.

Since no agreement was reached, and since it was clear that Hayes Shimp wanted no cap on the number of barcodes allowed to be issued, no recommendation was forthcoming from the committee.

It was agreed that the committee needed to get feedback and information from the MMRC as soon as possible. Since Judy had family conflicts, Don Lummus agreed to contact Lewis Hendricks to obtain information as to where that committee stood on this proposal.

5/9/14

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